



eStruxture secures \$180 million of total committed capital with addition of Fengate Real Asset Investments as co-lead investor and new debt financing deal

January 17th, 2018 – Montreal: eStruxture Data Centers announced today that it has secured \$180 million in committed capital with both the addition of Fengate Real Asset Investments (Fengate) as a co-lead investor and a new, expanded debt financing facility. The combined financing transactions will allow eStruxture to accelerate its growth strategy of expanding existing data centers and acquiring new facilities and businesses.

“We are very pleased to have secured both the additional capital, and our new debt financing agreement” said Todd Coleman, President of eStruxture. “With this additional financing, we can continue to execute our strategy of building Canada’s leading data center company, both through organic and inorganic expansion opportunities.”

Fengate joins both the Caisse de dépôt et placement du Québec and Canderel as the leading institutional investors in eStruxture. A leader in alternative asset management, Fengate’s success is built on the firm’s experience and expertise with sourcing and managing market-leading investment opportunities for their clients and partners, and building value through long-term investments.

“We are impressed by the strength and speed of the management and operational teams at eStruxture, and the momentum of this company and this sector,” said Justin Catalano, Managing Director, Private Equity, at Fengate. “The data center industry is experiencing tremendous growth, and the stability and long-term cash flow profile aligns with our investment strategy.”

The company has also secured a new senior secured debt facility with Scotiabank, National Bank of Canada and Investissement Québec. “We are very fortunate to have partnered with this group of equity and debt partners,” said Mr. Coleman. “For us, cultural fit and strategic alignment with our capital partners are of paramount importance. All of our partners have demonstrated a clear understanding of our business model and a desire to continue to support eStruxture’s growth now and into the future.”

eStruxture plans to use the funds to bolster its strategy of facility and geographic expansion to drive growth and to expand their data center footprint across the country to support both new and existing customers. The company has already announced expansions to their existing facilities, and looks to pursue new opportunities across the core data center markets in Canada.

ABOUT ESTRUXTURE

eStruxture provides network and cloud-neutral data center solutions designed with the capacity, performance and flexibility to run modern, demanding enterprise applications, and the control to rapidly scale in response to unpredictable changes in business processes. Headquartered in Montréal, the company provides access to an ecosystem of over 850 customers that trust and depend on eStruxture's mission critical infrastructure and customer-centric support, including carriers, cloud providers, media, content, financial services and enterprise customers. eStruxture offers colocation, private cloud, managed services, bandwidth, and security and support services to customers of all sizes. For more information, go to estruxture.com.

ABOUT FENGATE

Fengate Real Asset Investments is a leading investment firm specializing in alternative assets, with a strategic focus on infrastructure, real estate and private equity. With offices in Toronto, Oakville, Vancouver, New York, Houston, Los Angeles and Sydney, Fengate has a global reach built on an established track record of successful investments and partnerships. Fengate's investment strategies are realized through a series of private funds, to which institutional and high net worth investors have committed over C\$2.5B to date. Through the firm's experience, expertise and industry relationships, clients gain access to high-barrier-to-entry investment solutions which deliver superior risk-adjusted returns. Fengate has been recognized as one of "Canada's Best Managed Companies" since 2007. Learn more at fengate.com

For more information:

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